



5415 Airport Road NW
Roanoke, VA 24012

Mr. Willie Jolley
Suite 100
5711 13th Street
Washington, DC

Mr. Jolley,

I hope this note finds you and your family doing well.

I apologize that I am so late in sending my sincere thanks to you for appearing at our Leader's Edge Conference at The Homestead on October 12th.

I truly enjoyed the thoughts, ideas, and wonderful inspirations that you shared with us.

Our team truly enjoyed your message in which you very wisely told us that this is life, this is the way it is and then sharing with us how we can, as individuals and a team, be successful and handle life challenges.

Your inspiring message to our team truly "hit home" with exactly what we needed to hear to assist us in handling the challenges in the business world that we face daily. Honestly, it was so good for our team to hear you say, "Charles Casteel cares about each of you." I know that Charles does care about his team because I work with him closely every day, but it certainly "hit home" for our entire team to hear you say those very important words.

Everyone enjoyed meeting you at the reception and we truly thank you for taking the time to meet everyone and sign their books as well.

I hope you enjoyed your trip to the beautiful Homestead resort. I know it was a long trip and I truly appreciate your good nature in traveling the curvy mountain roads to get there.

Thank you again for the wonderful fellowship with our team.

Sincerely,

A handwritten signature in cursive script that reads "Teresa L. Hubbard".

Teresa L. Hubbard
Manager Sales Support
Consumer Sales and Service VA/WVA
Verizon
540 982-1209